



Barry W. Hunter
Partner

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Barry is a member of the firm's real estate and lender practice groups. His real estate, commercial, and municipal practice involves all aspects of the acquisition, development, financing, leasing, management and sale of commercial properties and businesses including office, retail, industrial, apartments, and hotels.

practice areas

- Real Estate Strategies
- Lender Representaion
- Commercial

representative matters

- Represented Bank of America, N.A. in connection with a \$46,280,000 financing of residential housing and retail facilities at Cleveland State University
- Represented Bank of America, N.A. in connection with a \$80,150,000 financing of student housing facilities and a recreational/wellness center at Marshall University
- Represented Bank of America, N.A. in connection with a \$44,000,000 financing of student housing facilities at Old Dominion University
- Represented landlords and tenants in retail lease negotiations of anchor and in-line stores for shopping centers including supermarkets, restaurants, movie theaters, and department stores
- Negotiated leases on behalf of landlords and tenants for office space, industrial sites, warehouses and marinas
- Drafted and negotiated numerous purchase and sale agreements for office buildings, apartment complexes, industrial sites, hotels, and shopping centers
- Served as U.S. counsel in the negotiation of a contract for the acquisition of a mutli-national convenience store chain
- Represented lenders in financings of shopping centers, office buildings, apartment complexes, hotels, condominiums, and mixed-use projects
- Drafted and negotiated on behalf of owners and agents hotel management agreements, leasing and property management agreements, development services agreements, garage management agreements, marketing agreements, declarations of restrictive covenants, construction contracts, and architects agreements
- Represented lenders in all aspects of real estate and secured lending including development financing, construction lending, permanent financing, leasehold financing, asset based/secured transaction lending, hotel financing, and public-private financing
- Served as local counsel to lenders and borrowers in connection with multi-jurisdiction financing of properties including privatization of military housing, sale-leaseback financing of a restaurant chain, multi-family housing projects, continuing care retirement communities, and New Markets Tax Credit transactions

representative matters (cont.)

- Advised developers on compliance with the Interstate Land Sales Full Disclosure Act, including registration of projects with the Office of Interstate Land Sales
- Represented owners in Section 1031 Tax Deferred Exchanges
- Represented owners in negotiation and formation of partnerships, joint ventures, and limited liability companies
- Represented the City of Virginia Beach in the implementation and operation of its Agricultural Reserve Program

recognition and honors

- Best Lawyers in America; Real Estate Law, 2009-2012
- Best Lawyers in America; Public Finance Law, 2005-2012
- Norfolk Public Finance Law Lawyer of the Year; Best Lawyers in America, 2012
- AV® Rated; Martindale-Hubbell
- Phi Eta Sigma
- Phi Beta Kappa

associations

- American Bar Association; Business Law Section, Real Property, Trust and Estate Law Section
- Virginia Bar Association; Real Property and Business Law Sections
- Norfolk-Portsmouth Bar Association
- Hampton Roads Association for Commercial Real Estate
- National Association of Bond Lawyers

education

- University of Virginia; B.A., *with honors*, 1972
- University of Virginia School of Law; J.D., 1975

press and publication

- 9 Kaufman & Canoles Attorneys Named Best Lawyers' 2012 Lawyers of the Year
- 40 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2012
- 36 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2011
- 35 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2010
- 36 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2009
- 34 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2008
- 34 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2007
- 32 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2006
- 30 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2005