



Charles E. Land
Partner

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Chip is a partner in the firm's Norfolk office and is the Co-Chair of the Real Estate Strategies Group. His practice focuses on helping clients develop, buy and sell property for residential, commercial or industrial use. He has represented landlords and tenants in commercial and retail leases, as well as developers in the planning of condominium units.

practice areas

- Real Estate Strategies

representative matters

- Represented the developer of several vertical mixed-use urban projects
- Represented retail developer in the acquisition, development, financing and leasing of multiple projects
- Represents the developer of public/private horizontal mixed-use brownfields project
- Represented developers of condominium and master planned communities – from single phase conversion projects to multiple phase new construction
- Represents owners in financing of office, multi-family, retail and industrial projects

recognition and honors

- Virginia Super Lawyers; *Law & Politics*, 2011
- Virginia's Legal Elite; *Virginia Business Magazine*, 2008-2011
- AV® Rated; Martindale-Hubbell

associations

- Virginia Bar Association
- Virginia State Bar; Board of Governors of the Real Property Section, Chair, 1997–1998
- Norfolk-Portsmouth Bar Association
- South Hampton Roads Habitat for Humanity, Inc.; Past President, Former Director
- International Counsel of Shopping Centers
- Hampton Roads Associations of Commercial Real Estate
- Urban Land Institute

education

- University of Virginia, B.A., *with distinction*, 1975
- University of Virginia School of Law, J.D., 1978

press and publication

- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2011
- 36 K&C Attorneys Named as Super Lawyers 2011 and 14 Named as Rising Stars 2011
- 39 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2010
- Real Estate Strategies Update - Court Rulings Narrow One Hundred Lot Exemption Under the Interstate Land Sales Full Disclosure Act
- 39 K&C Attorneys Named *Virginia Business Magazine's* Legal Elite 2009
- 36 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2008