



**Gus J. James II**  
Partner

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Gus is a partner in the Commercial Section of Kaufman & Canoles. His practice includes corporate law, commercial real estate and leases and New Market Tax Credits.

**practice areas**

- Commercial
- Corporate & Public Finance
- Mergers, Acquisitions & Strategic Alliances

**representative matters**

- Represented entity in the development and construction of a 210,000 square foot urban office building and garage
- Represented entity in the financing and constructing of a 220,000 square foot medical office building and garage utilizing New Market Tax Credits
- Represented entity in the financing and construction of a mixed use development utilizing New Market Tax Credits
- Represented entity in the financing, development and construction of a 220,000 square foot office building and garage utilizing New Market Tax Credits
- Represented financial institution in the creation of a community development entity to be certified by the Community Development Financial Institution Fund for the purpose of receiving allocation of New Market Tax Credits
- Served on the Board of Directors and provided legal services to a publicly traded company
- Represented buyers and sellers in various corporate asset and stock transactions
- Represented various commercial and real estate developers and development projects
- Represented residential and commercial real estate brokers
- Represented real estate multiple listing service
- Represented various landlords and tenants in connection with commercial leases
- Represented borrowers in connection with various loan transactions

**recognition and honors**

- Best Lawyers in America, 1996–2012
- Virginia Super Lawyers; *Law & Politics*, 2007–2011
- Virginia Super Lawyers, Corporate Counsel Edition; *Law & Politics*, 2009
- Fellow of the Virginia Law Foundation Class of 2006
- The National Conference for Community and Justice Humanitarian Award
- Phi Alpha Delta, Editor in Chief; *William & Mary Law Review*
- AV® Rated; Martindale Hubbell

## associations

- American Bar Association; Corporate, Banking & Business Law Section
- Virginia Bar Association; Business Law Section
- Norfolk-Portsmouth Bar Association; Young Lawyers Section; Past President, 1973
- Virginia Law Foundation
- Kaufman & Canoles Consulting, LLC; Board of Directors
- Norfolk Airport Authority; Commissioner
- Town Point Club; Board of Directors
- Greek Community of Norfolk; Past President
- Order of AHEPA; Past International President

## education

- University of Richmond; B.S., 1962
- College of William & Mary School of Law; J.D., 1966; M.L.T, 1967

## press and publication

- 40 K&C Attorneys Named “Best Lawyers in America” 2012
- 36 K&C Attorneys Named as Super Lawyers 2011 and 14 Named as Rising Stars 2011
- 36 K&C Attorneys Named to Best Lawyers in America 2011
- 31 K&C Attorneys Named as Super Lawyers & 11 Named as Rising Stars 2010
- 35 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2010
- 30 Attorneys Named Super Lawyers, 12 Named Rising Stars
- 9 Kaufman & Canoles Attorneys Named in Corporate Counsel Edition of Virginia Super Lawyers 2009
- 36 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2009
- 28 Kaufman & Canoles Attorneys Named as Super Lawyers & 8 Named as Virginia Rising Stars 2008
- 34 Kaufman & Canoles Attorneys Named Best Lawyers in America 2008
- 30 Kaufman & Canoles Attorneys Named in Virginia Super Lawyers 2007
- 34 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2007
- Kaufman & Canoles Member Selected Fellow of the Virginia Law Foundation
- 32 Kaufman & Canoles Attorneys Named to Best Lawyers in America
- 30 Kaufman & Canoles Attorneys Selected as Best Lawyers in America