



Jeffrey L. Marks
Partner

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Jeff is a partner in the firm's Virginia Beach office where his practice focuses on complex commercial disputes, with particular experience in creditors' rights and bankruptcy matters. He represents all types of lenders, vendors and other creditors in bankruptcy, commercial litigation and creditors' rights matters. In addition to appearing on behalf of the firm's clients at all levels of the state and federal courts, he provides representation to creditors, debtors and trustees in Chapter 7, 11, and 13 bankruptcy cases. Not only does Jeff handle all types of commercial and bankruptcy litigation cases, he also negotiates settlements and workouts on behalf of borrowers and lenders.

practice areas

- Bankruptcy, Creditors' Rights & Business Restructuring
- Litigation
- Title Insurance & Title Resolution

representative matters

- Represented lenders and creditors in the United States Bankruptcy Court for the Eastern District of Virginia, Western District of Virginia, Eastern and Western Districts of North Carolina, and District of Maryland
- Successfully tried cases in state courts across the Commonwealth of Virginia involving commercial litigation, creditors' rights, and general litigation matters
- Analyzed and litigated cases involving title, land-use, and other real estate issues in state courts across the Commonwealth of Virginia
- Acted as counsel to chapter 11 and 7 bankruptcy trustees
- Served as local counsel for litigation matters in the United States District Court for the Eastern District and Western District of Virginia
- Pursued claims on behalf of Fortune 50 asset-based lending institution against borrowers in the automotive, marine, and consumer goods industries
- Obtained and pursued judgments on behalf of several automotive finance companies and other lenders
- Negotiated settlements and work-outs in cases involving loans and commercial disputes
- Represented commercial landlords and shopping centers in unlawful detainers actions against tenants

recognition and honors

- Bar Service Award; Virginia Beach Bar Association, 2009
- Virginia's Rising Stars; *Law & Politics*, 2007
- Chairman; Second Disciplinary Committee, Virginia State Bar
- Law Clerk; Honorable Stephen C. St. John, United States Bankruptcy Court for the Eastern District of Virginia, 1996–1997
- William & Mary Law Review, 1994–1996
- Certified Public Accountant, 1989

associations

- Virginia Bar Association
- Virginia State Bar
- Virginia Beach Bar Association; Board Director
- Tidewater Bankruptcy Bar Association; Past President
- Virginia Society of Certified Public Accountants
- City of Virginia Beach Wetlands Board; Chairman
- The I'Anson-Hoffman American Inn of Court
- Beach Leadership Counsel; President
- Virginia Beach Vision; Board Member
- Risk Management Association, Hampton Roads Chapter

education

- Washington & Lee University; B.S., 1987
- College of William & Mary School of Law; J.D., 1996

press and publication

- Kaufman & Canoles Announces New Partners
- 10 Kaufman & Canoles Attorneys Named in Virginia Rising Stars 2007
- Authored Receivership as a means of Satisfying Obligations Due a Creditor, Enforcement of Liens and Judgments in Virginia (4th Ed. 2000)
- Authored and presented several CLE outlines and presentations to attorneys and clients regarding creditors' rights and bankruptcy matters.